



Sales Manager

Location: Manchester, Deansgate

Closing Date: 31/04/2024

Description:

Life at SH is based on a simple idea: the world is beautiful, and we want to keep it that way. Our industry-leading Sales Teams have become known for its ability to maximize the hotel's profitability while delivering impeccable, perfectly-executed experiences for our guests. Our team at our Manchester hotel is in search of a magnetic Sales Manager with remarkable tenacity, a sharp leader with an entrepreneurial spirit, who's good-natured, a natural at relationship building, and puts their client's needs at the top of their priority list, while meeting (or surpassing) all revenue goals for the department.

The ideal candidate will be responsible for developing existing business and soliciting new business for the Hotel.

Responsibilities:

About you:

- Passionate about hospitality sales and a minimum of 3 years of similar work experience.
- An expert in Sales, an all-rounder, a strong leader, natural salesperson and a proven track record in guest and team member engagement and financial performance.
- preferred knowledge in sports & entertainment sales
- Excels at communication, both verbal and written.
- Flexible and driven, with a tenacity to get the job done.

Benefits:

Designed by Nature work environment, Health & Wellness programs to suit all, Mental Health Training and collaborators with So Lets Talk, Corin & Co and more

Career Advancement: We're growing rapidly and with growth comes advancement opportunities (around the globe), SH University - Offers team members a chance to grow and flourish

Work/Life Balance: Paid Time Off, Holidays, Agility, Cycle Schemes

Pay it Forward: a day annually to volunteer & plus hotel organised volunteer opportunities throughout the year, Earth day giving back activities, Retirement Planning Pension schemes, Wagestream financial planning services, Team Member recognition programs, Recommend and friend schemes, Free food on shift in your very own team canteen, Discounts across our properties and venues worldwide for all team members

Inclusive & equitable work environment for all

Details:

Rate of Pay: Competitive

Working Hours: Up to 40h per week, 5 days out of 7 days

Contract Type: Full-Time, Permanent

If you're interested in this role, please contact:

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